

XM Enrollment Scripts



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Watch the ATM and Follow-Up Process Training Video.

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Why not a specific script?

Because at this point, there are SO many different scenarios as to how you could lead your prospect to this information.

Something we do with every prospect who we add to a group message is to, at some point, send them the enrollment pack options so they can take a look.

This is outlined in detail in that training video.

Those enrollment pack images do an AMAZING job of showing the prospect what their options are.

In fact, most will enroll with one of the XM packs after looking at those images without the need to say a single thing.

Anytime you can use a tool to do the talking, you're winning! If you try to explain it all in a message or with a wordy script, it typically goes in one ear and out the other for your prospect.

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SO... let's talk about HOW you can use this new XM program as an excuse to follow up with your prospects!!

If you're following up with someone you've been talking to recently, then just continue to follow up as normal (outlined in the training video) until they get to the point where it's time to send over those enrollment kit pictures.

However, this is the perfect time to follow up with every person you've ever ATMd and check in... especially if you've not spoken in a while!

How? Send a quick message...

"Hey Mary! Just checking in... I wanted to reach out and see if you're still interested in learning more about Modere? We have some great images that detail the Enrollment Packs and I wanted to touch base and ask if you're still open to learning more about how the business works. If so, I can send those enrollment options to you."

or "Hey Mary! It's been a while since we've talked...I wanted to reach out and see if you're still interested in learning more about Modere? We have some great images that detail the Enrollment Packs and I wanted to touch base and ask if you're still open to learning more about how the business works. If so, I can send those enrollment options to you."

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Then wait for them to respond.

If they say anything other than NO, then we want to encourage you to add them to a group chat with your sponsor upline. Feel Free to include Kathy and Jordan, as well.

From there we can all work together to get them additional info, including the enrollment pack images, which will detail the XM program.

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So go watch the ATM and Follow-Up Process Training Video, and go follow up!

Post in the Facebook Group with questions as to how we can help you.

**The Fortune is in the Follow-Up and
remember... Modere is a gift
you are offering to your friend...
it's "for them" -- not for you!**